boyumit

Marchington Stone experienced 84% reduction in printed invoices and a 66% reduction in actual postage costs

COMPANY NAME

Marchington Stone

WEBSITE

www.marchington-stone.co.uk/

INDUSTRY

Construction Materials

EMPLOYEES

25+

BOYUM SOLUTIONS

B1 Usability Package, B1 Print & Delivery

FEATURED PARTNER

EdenOne Solutions Ltd

Marchington Stone, Established in 1970, is a specialist supplier of Construction Aggregates. They currently operate two quarries within the region and sell a wide range of materials which are used at every stage of the building process. From the Concrete Aggregates, Subbases and Pipe Beddings used in the ground, to the Decorative Aggregates and Tested and Certified Soils used for landscaping the finished site.

Customer Challenges

- Many tasks were carried out manually on paper, or in other software packages and spreadsheets.

- Information is disjointed and stored in different locations both electronically and geographically in the offices.

- Orders were hand-written onto planning sheets manually and these were only then visible to one person at a time.

Solution

- The Boyum package is bringing together a host of improvements that made critical differences to the business.

- Full integration with the SAP platform, transparency and scalability.

Results

- B1 Print & Delivery has allowed us to pre-select a preferred method of delivery for invoices, credit notes and statements to our business partners.

- Boyum delivered automation to mundane processes, screen modifications for simple views of critical business information and dashboards to show meaningful sales trends and data.

"Boyum allowed us to adapt standard SAP processes and screens so our teams have a customizable interface that improves their efficiency and performance"

David Marchington / Joint Managing Director

MARCHINGTONSTONE

SAP Business One®