



COMPANY NAME

Equipel S.R.L.

WEBSITE

www.equipel.com.ar

INDUSTRY

Retail

EMPLOYEES

95

BOYUM SOLUTIONS

B1 Usability Package

FEATURED PARTNER

Inxap

Equipel obtains a **50% improvement in the commercial area** with B1 Usability Package

Equipel S.R.L. is a Patagonian company dedicated to supplying comprehensive solutions in the field of electrical equipment, mainly for the oil and industrial sectors. The company designs and integrates electrical panels for various uses and applications, ensuring the highest quality standards.



Customer Challenges

- Complex business model.
- Need to be able to validate a large amount of information efficiently and accurately.
- They require a tool that allows them to make modifications easily and quickly so that they can quickly adapt to changes.



Solution

- They analyzed all the process flows and were able to implement the necessary changes at each stage to obtain the best result.
- With B1UP they managed to ensure that the information entered into the system is of the best possible quality. It is a great tool to design and add functionalities 100% adapted to the business logic.



Results

- 25% improvement in logistics, purchasing, administration, and finance.
- They were able to validate the information in all the documents at the right time.
- They can identify customer issues and configure the system as required.

"BOYUM ALLOWED US TO FULLY FOCUS ON OUR BUSINESS, PROVIDING THE POTENTIAL TO GET AROUND OBSTACLES QUICKLY, EFFICIENTLY, AND RELIABLY."

Federico D'Angelo / Operations Manager