



Lancasco can now **know the costs of production orders in real-time** with Beas Manufacturing

COMPANY

Corporación Lancasco

WEBSITE

<http://lancasco.com/>

INDUSTRY

Pharmaceutical chemistry and catalog sales

EMPLOYEES

1,024

BOYUM IT SOLUTION

Beas Manufacturing

FEATURED PARTNER

Inforum Guatemala Inc.

Corporación Lancasco was founded in 1927 in Guatemala. As of March 2023, it has operations in Guatemala, Honduras, El Salvador, and Nicaragua. The company is dedicated to the development, manufacture, distribution, import, and export of branded prescription generics and over-the-counter medications. It has an excellent and well-known reputation throughout Central America.



Customer Challenges

- Need to acquire world-class software that would adapt to their business.
- Lack of costs in detail, real-time.
- Their competitiveness in the market was challenged.
- Lack of product control and product tracking.



Solution

- Having detailed resource-level costs.
- Better quality control and process documentation.
- Batch management, expiration date control, and terminal management are very useful tools for quality and time management.



Results

- Better control of their costs at a detailed level.
- Improved pricing decisions and competitiveness in the market.
- In terms of quality control, all the processes are already within the system and all the processes and flows have been standardized.

"WE CAN NOW KNOW IN REAL-TIME HOW MUCH A PRODUCTION ORDER COSTS, WHICH BEFORE COULD ONLY BE KNOWN AT THE END OF THE MONTH."

Byron Urizar / Corporate Technology Manager

