



COMPANY

WESPA Metallsägenfabrik Simonds
Industries GmbH

WEBSITE

<https://www.wespa-simonds.de/>

INDUSTRY

Metal saw manufacturer

USER

60

BOYUM SOLUTIONS

Beas Manufacturing, B1 Usability
Package, B1 Print & Delivery,
CRM for Outlook

PARTNER

UNIORG Services GmbH

With solutions from Boyum IT, we have **gained flexibility, time savings and speed**

WESPA Metallsägenfabrik Simonds Industries GmbH is one of the world's leading German suppliers in the manufacturing and distribution of metal band saw blades. More than 100 employees at the German headquarters in Melsungen produce an unprecedentedly wide range of products that meet requirements from various industries. For over 70 years, renowned global players from the automotive, aerospace, steel, and mechanical engineering industries, among others, have relied on WESPA's sawing tools.



Challenges

- Constant searching for documents and the 360-degree view of the customer was something we missed.
- We had a very high manual need for coordination between the different departments.
- Everything was slow, inflexible and involved a lot of effort.



Solution

- With Beas, we can track our supply chain in real time and have a complete overview of our processes. This optimizes our production holistically.
- We use B1UP to create individual reports and documents.
- With UNIORG Services GmbH we have a reliable partner who supported us individually during the implementation of SAP Business One.



Results

- After implementation, every step in production can be tracked by the sales department.
- Delivery commitments can now be made in a very targeted manner.
- With the introduction of CRM for Outlook, we now also have all important SAP data available in Outlook in real time.

"WITH BOYUM IT'S SOLUTIONS WE CAN CUSTOMIZE SAP BUSINESS ONE FOR INDIVIDUAL PROCESSES AND PRODUCE MORE EFFICIENTLY."

Viktor Rein/Project Manager, WESPA Metallsägenfabrik Simonds Industries GmbH